

Phil Surine
Principal



Mr. Phil Surine is a senior public health leader with more than 25 years of experience in Medicare, Medicaid and Marketplace federal health insurance programs including operations, business development, policy and information technology (IT). Deep Water Point & Associates clients benefit from his expertise and insights into the major challenges and opportunities in the public health sector.

Prior to joining Deep Water Point (now Deep Water Point & Associates), Mr. Surine was vice president, civilian health business development for Cognosante, where he led strategic briefings with clients, developed the pipeline, and managed the company's largest CMS contract. He successfully captured work relating to Medicare customer service training services, Marketplace casework operations and system development, National Provider Identifier (NPI) operations, Strategic Partners Acquisition Readiness Contract (SPARC) IT services (\$25B IDIQ), HIPAA oversight and enforcement, State Health Insurance Program support services, and Medicaid analytics.

Previously, as director, health and human service business for CGI, Mr. Surine provided account planning and business development services, successfully capturing CMS Virtual Data Center (\$15B IDIQ), Medicare Secondary Payer Recovery Audit Contract, Open Payments Reporting System, Medicare Appeals System and Health Plan Management System.

In addition, Mr. Surine served as account director, BlueCross BlueShield South Carolina, managing the CMS client relationship during the implementation of a new subsidiary, Companion Data Services, focused on Medicare technology infrastructure services. His team secured over \$50M annually by winning Medicare claim processing and National Data Warehouse hosting contracts.

His early career was spent holding multiple positions of increasing responsibility at the federal Centers for Medicare & Medicaid Services, ultimately serving as deputy director, Systems Modernization Group in the Office of Information Technology.

Mr. Surine earned his BS in Mathematics from Franciscan University of Steubenville (OH).