

**Kathleen Cowles**  
Chief Engagement Officer



Ms. Kathleen Cowles is a senior executive with over 30 years of national and international experience in strategic planning, marketing, and public relations, working with global business and government organizations. A highly motivated, results-oriented leader with an extensive knowledge of the information technology community, Ms. Cowles's proven ability to identify and capitalize on business opportunities, lead teams, and deliver results are the unparalleled assets she employs on behalf of Deep Water Point & Associates clients.

Prior to joining Deep Water Point (now Deep Water Point & Associates), Ms. Cowles was the director of corporate and government affairs for LGS Innovations (LGS), the federal subsidiary of Alcatel-Lucent (ALU) and Bell Labs. During her 20-year career at LGS, she was also the marketing director during the merger of Alcatel and Lucent and was a part of the management integration team during the creation of the LGS subsidiary. Her last assignment was creating and managing the government relations plan for the corporation. In her corporate affairs role, she served as liaison between LGS and global ALU organizations supporting public sector solutions and services. Last, she supported the ALU Government Affairs team regarding activities involving the legislative and executive branches of the U.S. Government.

Ms. Cowles also spent 10 years abroad in Kenya, Egypt, and Hungary working with the U.S. State Department/U.S. Agency for International Development advancing U.S. business interests.

Ms. Cowles is a graduate of the University of Maryland and active in the University's alumni and mentoring programs.

With a deep spirit of volunteerism, Ms. Cowles is a two-time Federal 100 Winner. She is currently the president of AFCEA Bethesda and serves on the AFCEA International Board of Directors. She is a longtime AFCEA International member where she has served on various committee and board positions. She is the recipient of the 2023 AFCEA International Leadership Award, the AFCEA 2021 Medal of Merit and the AFCEA 2016 Chairman's Award.

As a member of the International Association of Chiefs of Police (IACP), she held a position on the Communications and Technology Committee, chairing the AI subcommittee from 2018-2022. She is a former Board member of the Industry Advisory Council (IAC) where she held leadership roles for the annual Executive Leadership Conference (ELC) and several ELC Technology Innovation programs.

Ms. Cowles has supported Wounded Warrior, Junior Achievement International (founder and President in Hungary) American International School of Budapest (Board Chairman and founding member) and was honored to receive the U.S. State Department Volunteer of the Year Award.