

**Ami Retamoza**

Vice President, Strategy and Management Consulting



Ms. Ami Retamoza serves as the vice president of strategy and management consulting focused on providing clients with strategy development, organizational assessment, market assessment, new market entry, and opportunity capture. She is an experienced business process improvement and team optimization expert -- in particular, in business capture and development. She brings a unique practitioner perspective as a former COO who built internal systems and processes, and developed business development (BD) professionals to triple the size of her previous company.

Prior to joining Deep Water Point & Associates, Ms. Retamoza was vice president of strategy at Wolf Den Associates. Before becoming COO she worked her way up the ranks of several government consulting firms largely focused in the areas of energy efficiency, public safety, emergency management, and emergency communications. She provided project management, strategy development, facilitation, meeting design, program measurement, stakeholder engagement, nationwide tools development, and grants management support primarily to the Department of Commerce, Department of Homeland Security, and Department of Health and Human Services. Ms. Retamoza also worked with state and local communities to effectively implement federal grant funds and directives.

Among her main achievements was the elimination of 10-codes on emergency radio systems in the Commonwealth of Virginia, implementing mandatory emergency communications planning nationwide, and measuring the effectiveness of emergency communications planning nationwide.

Ms. Retamoza received a BA in biology from Hollins University and an MA in policy from The George Washington University. She holds a PMP certification from The Project Management Institute.